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13 **IN THE UNITED STATES DISTRICT COURT**  
14 **CENTRAL DISTRICT OF CALIFORNIA, WESTERN DIVISION**  
15

16 ALCON ENTERTAINMENT, LLC,  
17 a Delaware Limited Liability Company,

18 Plaintiff,

19 v.  
20

21 TESLA, INC., a Texas Corporation;  
22 ELON MUSK, an individual;  
23 WARNER BROS. DISCOVERY, INC.,  
a Delaware Corporation,

24 Defendants.  
25

Case No. 2:24-cv-09033-GW-RAO

**REPLY IN SUPPORT OF  
DEFENDANTS TESLA, INC. AND  
ELON MUSK’S MOTION TO  
DISMISS THIRD AMENDED  
COMPLAINT**

Hearing Date: January 29, 2026

Hearing Time: 8:30 a.m.

Courtroom: 9D

Judge: Hon. George H. Wu

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1 **I. INTRODUCTION**

2 Plaintiff’s Opposition confirms that this case can and should be resolved now.  
3 Plaintiff does not dispute that the Court can decide the issue of substantial similarity  
4 now by comparing the parties’ works.<sup>1</sup> The Court has both BR2049 and Image C  
5 before it and can apply the Ninth Circuit’s extrinsic test as a matter of law. Viewing  
6 the works objectively, and with the unprotectable elements filtered out, Image C bears  
7 no substantial similarity to BR2049 under any recognized theory. Plaintiff’s reliance  
8 on “reference leveraging” and “gating” is not only unsupported by precedent—it is  
9 contrary to the Copyright Act and Ninth Circuit law. This “theory” also concedes that  
10 Image C does *not* contain many of Plaintiff’s claimed elements, as well as their  
11 unprotectable nature. Nor does Plaintiff’s allegation of “literal copying” salvage its  
12 claim; intermediate copying is irrelevant where, like here, the accused work is before  
13 the Court and is not substantially similar. Finally, while Tesla did not copy BR2049  
14 to create Image C, taking Alcon’s allegations as true, Tesla’s use of Image C  
15 constitutes fair use: it is transformative, non-commercial, and causes no cognizable  
16 market harm. Because Plaintiff has already amended its complaint three times and  
17 cannot cure these legal defects, dismissal with prejudice is warranted.<sup>2</sup>

18 **II. ARGUMENT**

19 **A. “Reference Leveraging” or “Gating” Is Not a Theory of Copyright**  
20 **Infringement**

21 Alcon effectively concedes that its pleaded elements are absent from Image C  
22 by recycling its “reference leveraging” or audience “gat[ing]” theory to argue that a  
23 substantial similarity analysis is “not limited...to elements ‘physically’ present in the  
24 infringing work.” Opp. 11:2-15. The essence of Plaintiff’s manufactured “reference

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26 <sup>1</sup> Dkt. 90 (“Opp.”) 11:20-12:4. Pin cites refer to document page numbers at the bottom  
of each page.

27 <sup>2</sup> Because the relevant facts for this Motion are those alleged in the TAC, we do not  
28 specifically address Plaintiff’s self-serving “Facts” section. Opp. 1:5-3:3.

1 leveraging” theory is that because Image C purportedly “evokes” a scene from  
2 BR2049, Tesla has infringed “all the protected elements (or a set of them) in the whole  
3 movie” merely because they “exist” in BR2049, despite that they *are not present* in  
4 Image C. *Id.* 10:13-17, 11:7-11; *see also id.* 13:24-14:8, 15:4-12 (alleging Tesla  
5 copied “all alleged protected elements”).<sup>3</sup>

6 This is not the type of “novel legal theory” that may avoid a Rule 12(b)(6)  
7 dismissal so that facts can be developed. *Opp.* 11:15-17 (citing *McGary v. City of*  
8 *Portland*, 386 F.3d 1259, 1270 (9th Cir. 2004)).<sup>4</sup> The theory is not “novel”—it is  
9 unequivocally wrong.

10 “The legislative history of the Copyright Act explains...that [a] new, derivative  
11 work ‘must *incorporate* a portion of the copyrighted work in some form.’” 4 Patry  
12 on Copyright § 12:19 n.3 (citing H.R. Rep. No. 1476, 94th Cong., 2d Sess. 62 (1976);  
13 S. Rep. No. 473, 94th Cong., 1st Sess. 58 (1975)). Indeed, Congress’s examples of  
14 derivative works, such as a translation or abridgment, “all physically incorporate the  
15 underlying work or works.” *Lewis Galoob Toys, Inc. v. Nintendo of Am., Inc.*, 964  
16 F.2d 965, 967-69 (9th Cir. 1992) (explaining “[a] derivative work must incorporate a  
17 protected work in some concrete or permanent ‘form’” and holding the accused work  
18 was not a derivative work because it “does not physically incorporate a portion of a  
19 copyrighted work”). The “[e]xtrinsic analysis is objective in nature. It depends...on  
20 specific criteria which can be listed and analyzed...*in the two works.*” *Esplanade*  
21 *Prods., Inc. v. Walt Disney Co.*, No. 2:17-cv-02185-MWF-JC, 2017 WL 5635027, at  
22 \*8 (C.D. Cal. Nov. 8, 2017) (citing *Funky Films, Inc. v. Time Warner Entm’t Co.*,  
23 *L.P.*, 462 F.3d 1072, 1077 (9th Cir. 2006)), *aff’d*, 768 F. App’x 732 (9th Cir. 2019).

24 When Alcon previously injected its “reference leveraging” theory to argue that  
25

26 <sup>3</sup> All quotations cleaned up and emphasis added unless otherwise noted.

27 <sup>4</sup> In contrast, the novel legal theory in *McGary* concerned what constitutes a  
28 “reasonable” accommodation under the ADA, which “requires a fact-specific,  
individualized analysis” of the individual and accommodations. 386 F.3d at 1270.

1 motion picture still images should be analyzed differently than photographs, this  
2 Court correctly noted that “the best audience for that contention is located in  
3 Washington, D.C., not this courtroom.” Dkt. 61 (Tentative Ruling), 7 n.10.

4 Unsurprisingly, none of Plaintiff’s cases (Opp. 10:6-11:17) support the notion  
5 that a “reference leveraging” concept applies to the extrinsic test. *Micro Star*  
6 *v. Formgen Inc.* does not stand for the proposition that infringement may be found  
7 based on “elements [not] ‘physically’ present” in an accused work. *Id.* 11:2-5. There,  
8 the court found infringement because Micro Star’s software enabled players to create  
9 new levels of the Duke Nukem video game that told “somewhat repetitive tales” of  
10 the main character’s adventures. 154 F.3d 1107, 1112 (9th Cir. 1998). Micro Star  
11 argued that its product was lawful because it did not contain any FormGen art files,  
12 but, as the Ninth Circuit explained, the art files weren’t the work at issue. *Id.* Rather,  
13 the MAP files sold by Micro Star told stories, in the form of detailed game-play level  
14 descriptions, that were infringing Duke Nukem “sequels,” just as a Duke Nukem book  
15 would infringe. *Id.* The Ninth Circuit’s decision in *Oracle* did “reaffirm[] *Micro*  
16 *Star*,” but not for the “point” Plaintiff insists. Opp. 11:5-6. There, the Ninth Circuit  
17 held that defendant Rimini’s software did **not** infringe because it did **not** “actually  
18 incorporate” Oracle’s work “in some concrete or permanent form,” unlike Micro  
19 Star’s infringement, which copied the Duke Nukem video game’s “‘story itself,’  
20 including the ‘plot, theme, dialogue, mood, setting, characters, etc.’” *Oracle Int’l*  
21 *Corp. v. Rimini St., Inc.*, 123 F.4th 986, 995-96 (9th Cir. 2024); *see also Lewis Galoob*  
22 *Toys*, 964 F.2d at 967. *Oracle*’s holding and, indeed, Ninth Circuit law, is essentially  
23 the opposite of what Alcon argues.

24 *Paramount Pictures Corp. v. Axanar Productions, Inc.*, No. 2:15-cv-009938-  
25 RGK-E, 2017 WL 83506 (C.D. Cal. Jan. 3, 2017) (“*Axanar IP*”), likewise fails to  
26 support Alcon. While the defendant’s accused work referenced Star Trek elements,  
27 it also “use[d] many elements from the Star Trek universe,” including its characters,  
28

1 spaceships, weapons, and “plot points, sequence of events, and dialogs” “down to  
2 excruciating details.” *Id.* at \*5-6. Defendant’s use was so “extensive” that it created  
3 an infringing “Star Trek prequel.” *Id.* at \*6. Similarly, the accused work in *Wozniak*  
4 *v. Warner Bros. Entertainment Inc.* was infringing because it actually contained  
5 Batman characters, including Batman, the Batmobile, Bruce Wayne, the Riddler, the  
6 Joker, and other protected story elements, such as the Gotham setting. 726 F.Supp.3d  
7 213, 223-24, 229, 231, 238 (S.D.N.Y. 2024). The courts in these cases did not say  
8 that mere referencing alone is infringement or that use of a small aspect of a plaintiff’s  
9 work may trigger infringement of all protectable elements of an entire film, as  
10 Plaintiff suggests. *Opp.* 11:2-15. The dispositive question now is whether there is  
11 substantial similarity under the extrinsic test. There is not.

12 Alcon’s allegation that Tesla intended Image C to be understood as a scene or  
13 illustration from BR2049 (*id.* 2:24-3:3, 14:9-15), even if taken as true,<sup>5</sup> does not  
14 enable Alcon to avoid a proper application of the extrinsic test. The Ninth Circuit’s  
15 substantial similarity test focuses on the parties’ works, not the defendant’s intent.  
16 *Skidmore v. Led Zeppelin*, 952 F.3d 1051, 1064 (9th Cir. 2020) (describing extrinsic  
17 and intrinsic tests that compare the parties’ works); *see also Dielsi v. Falk*, 916  
18 F.Supp. 985, 992 (C.D. Cal. 1996) (copyright infringement is a strict liability claim).  
19 Yet, stretching “reference leveraging” even further, Alcon argues that if a defendant  
20 effectively presents its work as an extension of a copyrighted work, it has engaged in  
21 “virtual identical copying” of all alleged protected elements—even if the audience  
22 merely sees *non-original* elements. *Opp.* 14:5-15:12. Alcon speculates that a verbal  
23 reference to “Blade Runner” would lead (or “gate”) the audience to view the non-  
24 original elements in Image C “as being the specific iteration of those elements which  
25 attach to [BR2049]”—i.e., the protectable expression—even though that expression

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26 <sup>5</sup> In its Tentative Ruling dismissing Alcon’s Lanham Act claim, this Court noted that  
27 Musk said “Blade Runner” for an “artistically relevant purpose, and clearly did not  
28 explicitly mislead any consumers as to source or content.” Dkt. 61, 32.

1 is conjured only in the audience’s mind and not present in the accused work. *Id.* 11:7-  
2 11, 15:4-9. Here too, this theory directly conflicts with the extrinsic test, which  
3 requires courts to disregard unprotectable elements and objectively compare “specific  
4 expressive elements...*in* [the] two works.” *Silas v. Home Box Off., Inc.*, 201  
5 F.Supp.3d 1158, 1171 (C.D. Cal. 2016), *aff’d*, 713 F. App’x 626 (9th Cir. 2018).<sup>6</sup>

6 Indeed, Alcon *does* recognize that a finding of substantial similarity is required.  
7 Citing to *Axanar II* and *Wozniak*, Alcon argues that “courts readily find substantial  
8 similarity, even where some generic or non-original elements are present” when the  
9 accused work is held out as an extension of the plaintiff’s work. Opp. 14:17-15:3.  
10 But these cases demonstrate that it is not how the defendant presents its work that is  
11 determinative, but whether there is, in fact, substantial similarity. While both accused  
12 works were presented as extensions of the plaintiffs’ works in these cases, each court  
13 conducted a substantial similarity analysis *and* expressly stated that it must filter out  
14 unprotectable elements. *Axanar II*, 2017 WL 83506, at \*4-5 (stating only that the  
15 defendants’ intent to create a prequel supports the court’s conclusion after applying  
16 extrinsic test); *Wozniak*, 726 F.Supp.3d at 231, 238 (explaining that “[w]here the  
17 works at issue contain both protectible and unprotectible elements, the analysis should  
18 be more discerning...and ask whether the protectible elements, standing alone, are  
19 substantially similar”). Neither case suggests a court may find substantial  
20 similarity—much less “virtual identical copying”—in the presence of “some generic  
21 or non-original elements” simply because the accused work is presented as an  
22 extension of the plaintiff’s work. Opp. 14:9-15:12. *See also Litchfield v. Spielberg*,  
23 736 F.2d 1352, 1357 (9th Cir. 1984) (rejecting plaintiff’s “novel proposition” and  
24 confirming that a work “based on” a copyrighted work must be substantially similar  
25 to infringe the derivative work right).

26 \_\_\_\_\_  
27 <sup>6</sup> Plaintiff’s theory also conflicts with fair use, which recognizes that an accused use  
28 may “conjure up” a prior work. *Campbell v. Acuff-Rose Music, Inc.*, 510 U.S. 569,  
588 (1994).

1 What these cases and others show is that a work can be “obviously inspired”  
2 by a prior work and still not infringe. *Rentmeester v. Nike, Inc.*, 883 F.3d 1111, 1116,  
3 1123 (9th Cir. 2018); Dkt. 24-1 (Tentative Ruling on Motion to Dismiss), 15  
4 (defendant’s works did not infringe despite being “inspired by, or even similar to, in  
5 a layman’s sense, the characters in Plaintiff’s works”), *adopted by Jangle Vision, LLC*  
6 *v. Alexander Wang Inc.*, No. 21-cv-09964-GW-E, 2022 U.S. Dist. LEXIS 110600  
7 (C.D. Cal. June 3, 2022), *aff’d*, No. 22-55642, 2023 WL 7042518 (9th Cir. Oct. 26,  
8 2023). Given clear Ninth Circuit law, Alcon’s theory should be rejected.

9 **B. There Is No Substantial Similarity**

10 Plaintiff relies heavily on its “reference leveraging” theory to argue  
11 infringement of the character, plot, mood, and theme of BR2049. Plaintiff’s  
12 arguments not only fail; they concede that Image C lacks the allegedly protected  
13 elements and shares, at most, unprotectable elements such as *scènes-à-faire*.

14 **Character K**: The only character traits Plaintiff claims are “partially  
15 ‘physically present[]’ in both BR2049 and the accused work[]” concern a duster-clad  
16 man with close-cropped hair viewed in silhouette or near-silhouette, surveying or  
17 exploring a post-apocalyptic ruined cityscape. Opp. 13:7-15. But these traits are not  
18 sufficiently distinctive to warrant copyright protection. Dkt. 88-1 (“Mot.”) 7:5-8:7  
19 (citing cases). Plaintiff also argues that K satisfies the “story being told” test for  
20 copyrightability, yet concedes that this aspect of K is *not* in Image C. Opp. 13:21-27  
21 (“This aspect of K arguably is part of the *non-physically present* elements Musk and  
22 Tesla semiotically reference-leveraged.”). Thus, this theory should be ignored.  
23 *Warner Bros. v. Am. Broad. Cos.*, 720 F.2d 231, 242 (2d Cir. 1983) (“[s]tirring one’s  
24 memory of a copyrighted character is not the same as appearing to be substantially  
25 similar to that character, and only the latter is infringement”).

26 Plaintiff’s attempt to avoid a “substantial similarity comparison” by claiming  
27 Tesla “effectively” presented Image C as an illustration of K (Opp. 14:1-23) also fails.

1 Plaintiff’s reliance on *Anderson v. Stallone*, No. 87-0592-WDK-Gx, 1989 WL  
2 206431 (C.D. Cal. Apr. 25, 1989), is misplaced. In *Anderson*, the court dispensed  
3 with a substantial similarity analysis because there was, in fact, “literal similarity”  
4 between the plaintiff’s script and the defendant’s movie, both of which were before  
5 the court. *Id.* at \*8. It was “uncontroverted that [a whole set of] characters were lifted  
6 lock, stock, and barrel from the prior Rocky movies” and thus “they *are* Stallone’s  
7 characters.” *Id.* (emphasis original) (noting Anderson’s “sequel” “retained the names,  
8 relationships and built on the experiences of these characters” from Stallone’s  
9 movies). Here, Plaintiff does not and cannot allege literal copying of K in light of its  
10 reliance on unprotectable elements that allegedly appear only “partially ‘physically’”  
11 in Image C. Opp. 13:7-8.

12 **Setting**: Here too, Plaintiff concedes that only *some* of the alleged setting  
13 elements appear in both BR2049 and Image C. *Id.* 15:14-17 (“partially ‘physically’”).  
14 But Plaintiff does not identify the “partially physical[]” elements. The Court can  
15 readily determine by comparing BR2049 and Image C that the sole similarity is a  
16 post-apocalyptic urban ruin, which is too generic to be protectable. Mot. 10:17-11:15  
17 (citing cases); *see also Shame on You Prods., Inc. v. Banks*, 120 F.Supp.3d 1123,  
18 1159, 1171 (C.D. Cal. 2015) (finding two works including a “gentleman’s room  
19 where [a] one-night-stand takes place, a tow yard, a place of worship, a spa, city  
20 streets..., an outdoor chase on wheels, and a helicopter ride” not substantially similar  
21 and dismissing claim with prejudice), *aff’d*, 690 F. App’x 519 (9th Cir. 2017); *Benay*  
22 *v. Warner Bros. Entm’t*, 607 F.3d 620, 627-28 (9th Cir. 2010) (holding that scenes in  
23 the Imperial Palace, scenes on the Imperial Army’s training grounds, and battle scenes  
24 in various places in Japan are all scènes-à-faire). Notably, Plaintiff concedes that  
25 some of its claimed setting elements “have non-original aspects” (Opp. 15:17-22) and  
26 relies on its “gating” theory to address this deficiency, but as explained above, this is  
27 unavailing. *Supra* § II.A. Musk also did not say Image C showed a BR2049 setting  
28

1 (TAC ¶ 44 (quoting Musk)), and Plaintiff ignores obvious differences between Images  
2 A and C, including the skylines (Mot. 11:16-13:17).

3 **Theme & Mood:** Here, again, Plaintiff relies on “reference leveraging,” which  
4 is not cognizable. Opp. 15:23-16:24; *supra* § II.A. The only element Plaintiff  
5 identifies as appearing in the Recording involves “scenes switching between  
6 orange/non-orange lighting” (Opp. 15:25-16:9), but there is no lighting change in the  
7 eleven seconds during which Image C, a ***still image***, is shown in the Recording. Dkt.  
8 25 (Recording), 5:43-5:54.<sup>7</sup> Further, Plaintiff does not rebut Tesla’s cases showing  
9 that Plaintiff claims only unprotectable concepts. Mot. 10:4-15 (citing *Gilbert-*  
10 *Daniels v. Lions Gate Entm’t Corp.*, No. 2:23-cv-02147-SVW-AGR, 2023 WL  
11 8948288, at \*15 (C.D. Cal. Dec. 7, 2023) (mood evoked with “the Lavender, Purples,  
12 and Mauve color pallet [*sic*]” unprotectable); *Daniels v. Walt Disney Co.*, 958 F.3d  
13 767, 772 (9th Cir. 2020) (“using a color to represent a mood or emotion” is an  
14 unprotectable “idea”)); *see also Basile v. Warner Bros. Entm’t*, No. 2:15-cv-05243-  
15 DMG-MRWx, 2016 WL 5867432, at \*12-13 (C.D. Cal. Jan. 4, 2016) (finding works  
16 that share the “common” “apocalyptic mood in which the hero(es) must defy the odds  
17 in order to save innocent people” were not substantially similar and dismissing claim  
18 without leave to amend), *aff’d*, 678 F. App’x 604 (9th Cir. 2017). Image C expresses  
19 no “urgent human-AI decision point” or mood of “anxiety, fear, or urgency.”

20 **Selection & Arrangement:** Plaintiff still fails to explain ***how*** its alleged  
21 selection and arrangement is creative. Opp. 16:25-18:5. “Presenting a ‘combination  
22 of unprotectable elements’ without explaining how these elements are particularly  
23

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24 <sup>7</sup> Plaintiff asserts that the lighting changes are shown in portions of the Recording “on  
25 either side of the ***infringing*** 11 seconds” (TAC ¶ 51; Opp. 16:7-9) but those portions  
26 are ***not*** alleged to be infringing. TAC ¶ 49 (specifying that “the 11 seconds containing  
27 Image C” is the portion of the Recording defined as an “Infringing Work”). If  
28 considering the whole Recording, Plaintiff fails to address that the Event’s theme was  
cost-efficient, safe, and sustainable transportation.

1 selected and arranged amounts to nothing more than trying to copyright commonplace  
2 elements.” *Skidmore*, 952 F.3d at 1075; *see DuMond v. Reilly*, No. 2:19-cv-8922-  
3 GW-AGR, 2021 WL 733311, at \*23-24 (C.D. Cal. Jan. 14, 2021) (dismissing claim  
4 with prejudice). Alcon’s “inverse” argument (Opp. 17:22-24) awkwardly tries to put  
5 the blame on Tesla for “cherry-picking” elements, but that reasoning merely collapses  
6 into the threshold issue explained above, i.e., that Alcon bears the burden to plead *its*  
7 creative selection and arrangement and it has not.<sup>8</sup>

8 Its argument that a combination of as few as five unprotectable elements can  
9 satisfy the extrinsic test misses the point that the combination still must be unique.  
10 Opp. 17:9-12 (citing *Three Boys Music Corp. v. Bolton*, 212 F.3d 477, 485 (9th Cir.  
11 2000) (jury finding infringement based on “a *unique* compilation” of five distinct  
12 elements of a song)). It is not merely a numbers game.

13 Plaintiff does not dispute that its list of 12 elements is artificially inflated. The  
14 elements are the character and setting divided into minutiae. Elements 1-7 describe  
15 the character, elements 7-10 describe the alleged setting, element 11 (theme) is not  
16 perceptible in a still image, and element 12 is simply a genre that cannot be selected  
17 or arranged. TAC ¶ 54. Plaintiff also ignores the visual differences between BR2049  
18 and Image C (Mot. 12:15-13:7) and case law that indicates courts “routinely” decline  
19 to find the combination of generic elements substantially similar “when two works’  
20 unprotected elements are not arranged in a *strikingly similar* fashion.” *Esplanade*,  
21 2017 WL 5635027, at \*16 (dismissing infringement claim without leave to amend).  
22 *Rentmeester*—also cited by Plaintiff—is especially instructive. Despite finding  
23

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24 <sup>8</sup> Plaintiff incorrectly claims Tesla argued the Court should treat Plaintiff’s selection  
25 and arrangement allegations as if there are two competing literary works. Opp. 17:16-  
26 21. Requiring a creative selection and arrangement is not limited to literary works.  
27 Mot. 11:25-13:17 (citing *Rentmeester*, 883 F.3d at 1122-23 (photographs)); *see also*  
28 *Satava v. Lowry*, 323 F.3d 805, 811 (9th Cir. 2003) (sculptures); *Skidmore*, 952 F.3d  
at 1075 (no infringement of selection and arrangement of musical elements where  
plaintiff asserted only “random similarities scattered throughout the works”).

1 “undeniable similarities at the conceptual level” and giving Rentmeester’s photograph  
2 broad protection, the Ninth Circuit found material “differ[ences] as to expressive  
3 details”—including “the arrangement of the elements within the photographs.” 883  
4 F.3d at 1122. The Ninth Circuit noted differences in the positions of Michael Jordan’s  
5 limbs, the backgrounds and foregrounds, the presence or lack of sun, and the position  
6 of the basketball hoop and Jordan’s body in the frame and held that Rentmeester  
7 cannot claim an exclusive right to the general ideas or concepts found in both parties’  
8 photos, “even in combination.” *Id.* at 1122-23. This Court should reach the same  
9 conclusion here, given the even greater differences between Images A and C.



Rentmeester’s photograph



Nike’s photograph

23 *Rentmeester*, 883 F.3d at 1126; TAC ¶ 41.

24 Lastly, Alcon is not entitled to any special “plaintiff-favorable treatment.”  
25 Opp. 12:10-16.<sup>9</sup> Like any other copyright claimant, Plaintiff must plead copying of  
26

27 <sup>9</sup> Neither *Mattel* nor *Rentmeester* state that all science fiction motion pictures are  
28

1 *protectable expression* to sustain a claim for infringement. In sum, there is neither  
2 substantial similarity in individual elements nor the “selection and arrangement”  
3 thereof.

4 **C. Plaintiff’s Literal Copying Allegation Does Not Prevent Dismissal**

5 Plaintiff cannot sustain a claim for copyright infringement based on “literal  
6 copying” because the single allegedly “Infringing Work[]” in this case is Image C,<sup>10</sup>  
7 which is not substantially similar to BR2049. Once the accused work fails the  
8 extrinsic test, as it does now, Plaintiff’s claim must be dismissed. *Silas*, 201  
9 F.Supp.3d at 1172 (“[A] plaintiff who cannot satisfy the extrinsic test necessarily  
10 loses[.]”). Just like in *DuMond*, “if the end result is that Plaintiff still cannot satisfy  
11 the extrinsic test,” any theory of how Image C was created, which is all this allegation  
12 pertains to, does not matter. 2021 WL 733311, at \*5. Should the Court find Alcon’s  
13 literal copying allegation plausible enough, it is only arguably relevant to actual  
14 copying, or “probative” similarity, which is not actionable on its own. *Skidmore*, 952  
15 F.3d at 1064. “[O]nly substantial similarity in protectable expression may constitute  
16 actionable copying that results in infringement liability.” *Id.* Thus, “no matter how  
17 steeped in plaintiff’s work defendant may have been, if the resulting product is non-  
18 actionable as a matter of law, then the absence of substantial similarity that must  
19 underlie every successful claim still dooms the infringement suit.” *Esplanade*, 2017  
20 WL 5635027, at \*8 (quoting 4 Nimmer on Copyright § 13.03 (2017)).<sup>11</sup>

21 \_\_\_\_\_  
22 given “the most plaintiff-favorable treatment, or ‘thickest’ protection of elements.”  
23 Opp. 12:10-12. The *Mattel* court provided “an aliens-attack movie” as an example of  
24 a work entitled to “broad” protection given the wide range of expression in contrast  
25 to a painting of “a red bouncy ball on blank canvas” with a narrow range of  
26 expression. *Mattel, Inc. v. MGA Entm’t, Inc.*, 616 F.3d 904, 913-14 (9th Cir. 2010);  
*Rentmeester*, 883 F.3d at 1120.

26 <sup>10</sup> The TAC alleges two “Infringing Works,” but they are both Image C. TAC ¶¶ 48-  
27 49.

27 <sup>11</sup> Plaintiff implies that the Court deemed Image C to have “probative substantial  
28

1 Plaintiff is correct that courts “sometimes decline to recognize ‘intermediate’  
2 literal copying as a valid *prima facie* claim.” Opp. 9:1-2. But that is not an  
3 “exception,” nor is a delay in making the allegation necessary for the Court to reject  
4 the intermediate copying allegation. *Id.* 9:1-25. As the *Esplanade* court explained  
5 when distinguishing *Sega*, “even if” the plaintiff “had included an ‘intermediate  
6 copying’ claim in” its pleadings, it would have been dismissed because the “focus” of  
7 the suit was on the “**finished** *Zootopia* movie.” 2017 WL 5635027, at \*18 (emphasis  
8 original); *see also Sega Enters. Ltd. v. Accolade, Inc.*, 977 F.2d 1510, 1518 (9th Cir.  
9 1992), *as amended* (Jan. 6, 1993) (discussing prior cases recognizing “the lawfulness  
10 of intermediate copying” and noting that in each of them “the eventual lawsuit alleged  
11 infringement only as to the final work of the defendants”). This is the same reasoning  
12 in *DuMond* and is **exactly** the scenario here where the **only** “Infringing Work” alleged  
13 is Image C (TAC ¶¶ 48-49)<sup>12</sup> **and** the alleged act of literal copying was undertaken  
14 only to generate Image C (TAC ¶¶ 39-40).

15 Further, and also relevant, is that the court in *Esplanade* was “unable to locate  
16 a single case in which the *Sega* ‘intermediate copying’ theory has been extended to  
17 impose liability based upon the copying of non-software-related work (e.g., a script,  
18 book, cartoon, etc.) in the course of creating a new work that is ultimately dissimilar  
19 to the plaintiff’s work.” 2017 WL 5635027, at \*18; *see also Quirk v. Sony Pictures*  
20 *Entm’t Inc.*, No. 3:11-cv-03773, 2013 WL 1345075, at \*6 (N.D. Cal. Apr. 2, 2013)  
21 (explaining that *Sega* “expressly distinguished cases, like this one, involving alleged  
22

23 similarity to BR2049.” Opp 7:13-14. First, there is no such thing as “probative  
24 substantial similarity”; “probative similarity” and “substantial similarity” are distinct  
25 concepts. Second, the Court did not opine on substantial similarity. Dkt. 61, 16  
26 (noting that “the Court does not address the topic of ‘substantial similarity’ here”).

27 <sup>12</sup> Plaintiff’s assertion that its allegations “raise[] novel issues in the context of  
28 ‘intermediate copying’” is incorrect. Opp. 10:2-3. As discussed above, courts,  
including in *Esplanade*, have considered and declined to extend *Sega* beyond  
computer software.

1 copying of books, scripts, or literary characters, where ‘the eventual lawsuit alleged  
2 infringement only as to the final work of the defendants’’).

3 In sum, when a lawsuit alleges “infringement only as to the final work” of the  
4 defendant, and the case is based on “copying of [a] non-software-related work,” the  
5 concept of intermediate copying, i.e., how the accused work was made, is irrelevant  
6 when the accused work is not substantially similar. *Cline v. Reetz-Laiolo*, No. 3:17-  
7 cv-06866-WHO, 2018 WL 11608044, at \*16 (N.D. Cal. Nov. 19, 2018) (dismissing  
8 copyright claim against television series and noting that “intermediate copying is  
9 generally limited to cases involving software” and “cannot result in copyright  
10 infringement without the basic component of substantial similarity”); *Hoff v. Walt*  
11 *Disney Pictures*, No. 5:19-cv-00665-AG-KK, 2019 WL 6329368, at \*4 (C.D. Cal.  
12 Aug. 19, 2019) (dismissing copyright claim against film due to lack of substantial  
13 similarity and noting that plaintiff’s “intermediate copying argument doesn’t alter this  
14 conclusion”); *Silas*, 201 F.Supp.3d at 1169 (dismissing copyright claim against  
15 television series and explaining that “because published works cause injury under  
16 copyright law, courts consider the final version of a film, rather than unpublished  
17 scripts, when determining substantial similarity”); *DuMond*, 2021 WL 733311, at \*5  
18 (“the only question is whether the final expression is or is not substantially similar”).

19 The cases Plaintiff cites (Opp. 9:13-21) all share a critical difference to the  
20 cases discussed above—and this one. They do not merely involve an alleged method  
21 of copying employed to create the accused work; rather, the unfinished or  
22 intermediate works *were* the accused works. In *Walt Disney Productions v. Filmation*  
23 *Associates*, the “script, story board, story reel, and promotional ‘trailer’” that the  
24 defendant unsuccessfully argued were merely “transitory” were “fixed” in the  
25 “material object[s]” accused of infringement. 628 F.Supp. 871, 876 (C.D. Cal. 1986).  
26 The court rejected the defendant’s argument that infringement was “not actionable  
27 until it [had] completed work on its motion picture” because “the absence of a  
28

1 completed motion picture does not preclude meaningful comparison of [plaintiff’s]  
2 character depictions and film with [defendant’s] materials.” *Id.* at 875-77. In *Danjaq,*  
3 *LLC v. Universal City Studios, LLC*, that the defendant’s movie was still in production  
4 did not preclude the court from finding the accused screenplay was substantially  
5 similar to the plaintiff’s asserted work. No. 2:14-cv-02527-SJO-E, 2014 WL  
6 7882071, at \*6 (C.D. Cal. Oct. 2, 2014). And in *Paramount Pictures Corp. v. Axanar*  
7 *Productions, Inc.* (“*Axanar P*”), the allegedly infringing works consisted of a “fully  
8 revised and locked’ script” and a “completed” scene from the accused film upon  
9 which the court was able to conduct a substantial similarity analysis. No. 2:15-cv-  
10 09938-RGK-EX, 2016 WL 2967959, at \*6 (C.D. Cal. May 9, 2016). In each of these  
11 cases, the inquiry ended with substantial similarity.

12 In sum, even if Alcon’s literal copying allegation is adequately pled and  
13 technically plausible, it is not cognizable as a matter of law. As this Court previously  
14 stated, having “enunciate[d] a way to successfully dispose” of this theory (Dkt. 61,  
15 16), it, and the copyright claim in general, should be dismissed.

16 **D. Tesla Has Met Its Burden of Establishing Fair Use**

17 **1. The Court Can Decide Fair Use Now**

18 Like the extrinsic test, fair use is an objective inquiry that the Court can evaluate  
19 and decide now as a matter of law because both Plaintiff’s work and the accused work  
20 are before the Court. *See, e.g., DraftExpress, Inc. v. Whistle Sports, Inc.*, No. 2:22-  
21 cv-488-DMG-AGR<sub>x</sub>, 2022 WL 16962285, at \*2 (C.D. Cal. Aug. 2, 2022) (“[T]he  
22 Court may consider the fair use defense on a motion to dismiss by applying the  
23 doctrine to the facts as they appear in the Complaint and those materials incorporated  
24 by reference therein, such that ‘the ultimate “fair use” question primarily involves  
25 legal work.’” (quoting *Google LLC v. Oracle Am., Inc.*, 593 U.S. 1, 24 (2021))).  
26 While Tesla ultimately bears the burden of proof on its fair use defense, there is no  
27 support for Alcon’s assertion that Tesla must produce evidence in discovery before  
28

1 the Court can decide fair use. *See, e.g.*, Opp. 20:14-17, 20:24-27, 21:13-14. The  
2 Ninth Circuit has held that an “assertion of fair use may be considered on a motion to  
3 dismiss” based on the plaintiff’s allegations. *Leadsinger, Inc. v. BMG Music Pub.*,  
4 512 F.3d 522, 530 (9th Cir. 2008); *see* Mot. 16:10-17:10 (citing cases finding fair use  
5 at the pleadings stage).<sup>13</sup>

6 Moreover, this Court already found, when ruling on an earlier motion to dismiss  
7 in this case, that the “We, Robot” presentation is an expressive work entitled to First  
8 Amendment protection. Dkt. 61, 31-32. The Court’s earlier decision paves the way  
9 for finding copyright fair use now given that, as the Supreme Court has explained,  
10 fair use is a “First Amendment accommodation[.]” built into copyright law. *Eldred v.*  
11 *Ashcroft*, 537 U.S. 186, 219 (2003). At least one court in this district found, on a Rule  
12 12(b)(6) motion, that an accused work was an expressive work protected by the First  
13 Amendment and that its use of the copyrighted work was fair, warranting dismissal  
14 with prejudice of the trademark and copyright infringement claims. *McGillvary*, 2024  
15 WL 3588043, at \*8-9, 13, 16. The same should occur here.

16 **2. Tesla’s Use Is Transformative and Not for Commercial Gain**

17 Instead of addressing head-on Tesla’s arguments regarding the different  
18 purposes of BR2049 and Image C (Mot. 3:20-4:12, 15:9-20, 17:24-18:15), Alcon  
19 argues that BR2049 and Image C both convey the message that a dystopian future  
20 should be avoided. Opp. 18:22-19:1. But the TAC does not support this argument,  
21

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22 <sup>13</sup> Alcon fails to address the cases cited by Tesla other than arguing that they “appear”  
23 to be cases “where all of the relevant facts either actually are undisputed by the parties,  
24 or where the type of use moots or blocks plaintiff-favorable evidence of one or more  
25 factors,” such as “‘parody’ or ‘parody’-like cases.” Opp. 18:11-19. This is incorrect,  
26 as Tesla cited cases finding fair use in non-parody cases. *See, e.g., McGillvary v.*  
27 *Netflix, Inc.*, No. 2:23-CV-01195-JLS-SK, 2024 WL 3588043, at \*8-9 (C.D. Cal. July  
28 30, 2024); *DraftExpress*, 2022 WL 16962285, at \*2-5; *City of Inglewood v. Teixeira*,  
No. 2:15-cv-01815-MWF-MRW, 2015 WL 5025839, at \*6-12 (C.D. Cal. Aug. 20,  
2015).

1 and Alcon does not dispute that BR2049’s purpose is to entertain film viewers. Mot.  
2 18:5-6. Indeed, the TAC’s allegations are consistent with BR2049’s purpose of  
3 entertaining viewers. TAC ¶ 11 (“BR2049 tells the story of its main character,  
4 ‘K,’...a replicant who is also a ‘blade runner,’ tasked with hunting and killing his own  
5 kind.”), ¶ 50 (alleging that K begins as “an unquestioningly obedient, cold-blooded  
6 killer” who goes through an “emotional journey” where he “questions everything and  
7 believes he might have a soul” then ultimately becomes a “rebel against the system  
8 he once served”), ¶¶ 11, 51 (BR2049 poses an “existential societal question”  
9 regarding the human-AI relationship where “wrong decisions will lead to apocalyptic  
10 ruin”). At a high level, BR2049’s message may aptly be described as a warning that  
11 the dismal dystopian future depicted throughout the film is inevitable when humans  
12 work too closely with robots. *Id.* ¶¶ 11, 50-54. Plaintiff’s overgeneralized, generic  
13 description that BR2049 presents merely a “horrific” dystopian future to avoid (Opp.  
14 18:24-26) arguably accompanies *any* story set in “an imagined world or society in  
15 which people lead dehumanized, fearful lives.” Dkt. 89-27 (defining “dystopian”).  
16 This is not Tesla’s message in any event.

17 Alcon’s argument that Tesla commented “with” BR2049, rather than “on” it  
18 (Opp. 18:21-24), is not accurate. Tesla’s use of BR2049 falls squarely within the  
19 Supreme Court’s explanation of transformative use because it serves a different  
20 purpose and has a different character than BR2049. In *Andy Warhol Foundation for*  
21 *the Visual Arts, Inc. v. Goldsmith*, the Court provided Warhol’s Campbell’s Soup  
22 Cans series—a series of works incorporating the Campbell’s soup advertising logo to  
23 make a comment about consumerism—as an example of fair use. 598 U.S. 508, 538-  
24 40 (2023). The Court explained that “[t]he purpose of Campbell’s logo is to advertise  
25 soup,” whereas the Soup Cans series used Campbell’s work for “an artistic  
26 commentary on consumerism, a purpose that is orthogonal to advertising soup.” *Id.*  
27 at 539. Warhol’s use was further justified because his series “target[ed] the logo,”  
28

1 i.e., “the original copyrighted work [was], at least in part, the object of Warhol’s  
2 commentary,” and it was “the very nature of Campbell’s copyrighted logo—well  
3 known to the public, designed to be reproduced, and a symbol of an everyday item  
4 for mass consumption—that enable[d] the commentary.” *Id.* at 539-40. Like the  
5 Soup Cans series, Tesla used Image C to make its own social commentary about the  
6 benefits of autonomous cars on people and cities—a purpose and message that  
7 BR2049 does not share. Mot. 3:20-4:12, 15:9-20, 17:24-18:15. This case is not like  
8 *Dr. Seuss Enterprises, L.P. v. ComicMix LLC*, where the defendant copied Dr. Seuss’s  
9 book, replaced Dr. Seuss characters with *Star Trek* characters, and “merely  
10 repackaged” the same story in a book, keeping the same purpose and character  
11 without critiquing or commenting on the original. 983 F.3d 443, 452-55 (9th Cir.  
12 2020) (explaining that “[t]he *Star Trek* characters step[ped] into the shoes of Seussian  
13 characters in a Seussian world that [was] otherwise unchanged”).

14 Plaintiff does not dispute that Tesla used Image C to show the stark contrast  
15 between the dystopian future of BR2049 and the bright future Tesla envisions with  
16 driverless automobiles. Mot. 17:25-18:9. Nor could it because this Court has already  
17 found that “Musk was clearly referencing [Blade Runner’s] dystopian depiction of a  
18 bleak future in comparison to the prospective utopian one which his product would  
19 supposedly usher in” (Dkt. 61, 32 n.24) and “if anything, *distancing* and/or  
20 *contrasting* his presentation from Blade Runner/BR2049.” Dkt. 78 (Tentative  
21 Ruling), 6 (emphasis original). Alcon also claims that, similar to Warhol targeting  
22 Campbell’s logo to enable his commentary, Tesla used BR2049 to convey the  
23 message that we should *not* want the future envisioned by many science-fiction  
24 movies. Opp. 18:22-24. This message is made clear to the audience not only through  
25 Musk’s speech, but also by the words “NOT THIS,” which treats Image C as “raw  
26 material” to which Tesla has added “new insights”:<sup>14</sup>

27 \_\_\_\_\_  
28 <sup>14</sup> *Seltzer v. Green Day, Inc.*, 725 F.3d 1170, 1176 (9th Cir. 2013).



11 TAC ¶ 39.

12 Alcon argues that Tesla’s use is satire and asserts that Tesla could have used  
13 any science-fiction movie to express its message and “[did] not even try to” articulate  
14 why it was justified to use BR2049 specifically. Opp. 19:6-10. But Tesla’s use is not  
15 satire, and Alcon ignores Tesla’s argument that “[t]he alleged use of BR2049 was  
16 reasonably necessary” to make its point by commenting on the film’s bleak setting  
17 and juxtaposing it to the future Musk described. Mot. 18:2-5; *see Warhol*, 598 U.S.  
18 at 532 (explaining that “commentary or criticism that targets an original work may  
19 have compelling reason to ‘conjure up’ the original by borrowing from it” (quoting  
20 *Campbell*, 510 U.S. at 588)). The law does not require Tesla to explain why  
21 referencing “Blade Runner” specifically was any more justified than using another  
22 film. All that is required is that Tesla’s use was justified, which it was. *Cf. Warhol*,  
23 598 U.S. at 539-40 (explaining that use of Campbell’s soup advertising logo was  
24 justified and not requiring any justification for using Campbell’s over any other well-  
25 known product).

26 With respect to commercial gain, Alcon argues only that Tesla’s use was “a  
27 product advertisement” (Opp. 19:11-12), but Image C does not advertise any product.

1 Alcon ignores the Court’s prior finding that the “We, Robot” presentation is an  
2 expressive work (Dkt. 61, 31-32), and to the extent it served to promote Tesla’s  
3 business, Alcon fails to address Tesla’s cases explaining that incidental use as part of  
4 a commercial enterprise is not what the commercial use factor addresses. Mot. 19:3-  
5 13; *Seltzer*, 725 F.3d at 1178 (first factor weighed in favor of fair use where “Green  
6 Day’s use of *Scream Icon* was only incidentally commercial; the band never used it  
7 to market the concert, CDs, or merchandise”). Critically, the TAC does not allege  
8 that Image C is a market substitute for BR2049. Mot. 21:2-11. It is not.<sup>15</sup>

9 **3. The Nature of the Copyrighted Work Factor Is Neutral**

10 Alcon does not address this factor or either of the cases Tesla cited for it. *See*  
11 *generally* Opp. 18:6-22:3. Alcon therefore appears to concede that this factor is given  
12 minimal weight and that the length of time BR2049 has been published favors fair  
13 use. Mot. 19:23-20:2.

14 **4. The Alleged Use Is Reasonable**

15 Alcon’s only argument on this factor is that “the Court should either accept the  
16 TAC’s allegations that the usage was quantitatively highly significant such that this  
17 factor favors Alcon” or wait to decide fair use until there has been discovery. Opp.  
18 20:11-23. But as noted above, the Court can view the TAC’s plausible allegations in  
19 the light most favorable to Alcon and decide fair use now. *Supra* § II.D.1. Even if  
20 Tesla copied the entire BR2049 film or “key scenes” (Opp. 20:11-23) (which it did  
21 not), there are plenty of cases holding that wholesale copying of an entire work is fair.

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22  
23 <sup>15</sup> Any amount Tesla considered paying to WBDI for the Image A clip license (Opp.  
24 20:7-10) is irrelevant, as Alcon alleges WBP could not grant Tesla the requested  
25 rights, Alcon “never would” authorize any BR2049 use by Tesla, and the license was  
26 denied in any event. TAC ¶¶ 33, 36-37. As to Alcon’s baseless comments about an  
27 AI image generator (Opp. 19:20-20:7, 20:11-14), they can be disregarded for the  
28 reasons explained *supra* § II.C and because Alcon does not dispute that there are no  
allegations that the purported literal copy was ever seen by or known to anyone other  
than Tesla. Mot. 22:2-4.

1 The Ninth Circuit has held that the reuse of an entire image may be reasonable if it  
2 serves the defendant’s distinct intended purpose. *See Perfect 10, Inc. v. Amazon.com,*  
3 *Inc.*, 508 F.3d 1146, 1167 (9th Cir. 2007) (use of entire image necessary to facilitate  
4 use of search engine); *Kelly v. Arriba Soft Corp.*, 336 F.3d 811, 820-21 (9th Cir.  
5 2003) (same); *accord Sedgwick Claims Mgmt. Servs., Inc. v. Delsman*, No. 4:09-cv-  
6 01468-SBA, 2009 WL 2157573, at \*6 (N.D. Cal. July 17, 2009), *aff’d*, 422 F. App’x  
7 651 (9th Cir. 2011). Alcon does not even attempt to distinguish the cases Tesla  
8 previously cited on this point. Mot. 20:22-27. Moreover, *ComicMix* is inapposite  
9 because the defendant’s work did not “possess[] a further purpose or different  
10 character” and instead “paralleled” the purpose of the plaintiff’s work. 983 F.3d at  
11 454.

12 **5. There Is No Cognizable Harm to BR2049**

13 Alcon argues that Tesla should not be “relieved of [its] burden to put in  
14 evidence of the effect on Alcon’s market for the work” (Opp. 20:24-22:3), but as  
15 discussed *supra* § II.D.1, Tesla bears no such burden now.

16 There is no dispute that Image C is not a market substitute for BR2049 or that  
17 Tesla’s use of Image C has not harmed the market for BR2049. Mot. 21:2-11; Opp.  
18 20:24-21:4; *see Campbell*, 510 U.S. at 593 (explaining that “the only harm...that need  
19 concern us...is the harm of market substitution”). Rather, Alcon argues it is  
20 “concern[ed] that, especially if Musk and Tesla were free to use BR2049 as the theme  
21 for every Tesla product reveal, such conduct will or could damage Alcon’s auto brand  
22 licensing market, including as to ability to offer meaningful exclusivity.” Opp. 21:4-  
23 13. But Alcon overstates Tesla’s use—Image C was an 11-second reference point,  
24 not a theme. Mot. 3:20-4:12. And recognizing that that *this* particular use is fair does  
25 not give Tesla cart blanche to use BR2049 in “every product reveal.” Fair use “calls  
26 for a case-by-case analysis” considered within the “specific” accused use’s broader  
27  
28

1 setting and will vary depending on context. *Campbell*, 510 U.S. at 577; *Warhol*, 598  
2 U.S. at 527, 533.

3 Notably, Alcon does not respond to Tesla’s arguments about the TAC’s  
4 licensing allegations (Mot. 21:12-22:5) or attempt to distinguish *Tresóna Multimedia,*  
5 *LLC v. Burbank High School Vocal Music Association*, which indicates that Alcon’s  
6 allegations are not cognizable under a fair use analysis. 953 F.3d 638, 652 (9th Cir.  
7 2020) (plaintiff not harmed by loss of licensing fees for a transformative use). Alcon’s  
8 citation to *ComicMix* is inapposite because the defendant’s work was a substitute for  
9 licensed derivatives of the plaintiff’s work and “usurp[ed]” the plaintiff’s potential  
10 market. 983 F.3d at 460-61.

11 **E. Dismissal With Prejudice Now Is Appropriate**

12 Dismissal with prejudice is warranted because the works are before the Court  
13 and no amendments (certainly not the “chart” Plaintiff suggests (Opp. 22:6-10)) can  
14 create substantial similarity where there is none. *Rentmeester*, 883 F.3d at 1125  
15 (affirming dismissal with prejudice where amendments would be “futile” because no  
16 “new allegations” can “change[] th[e] dispositive fact” that the parties’ works are “not  
17 substantially similar”); *Jangle Vision*, 2022 U.S. Dist. LEXIS 110600, at \*4  
18 (dismissing with prejudice because no substantial similarity). Plaintiff admits “it [is]  
19 unlikely that any further amendment would be warranted or needed.” Opp. 22:5-6.  
20 Thus, it is unsurprising that the potential addition Plaintiff half-heartedly raises—the  
21 market effect of Disney licensing its characters for AI image generation (*id.* 22:6-  
22 10)—would be futile. It is information involving a third party, not Alcon, and a  
23 business arrangement that also, reportedly, includes Disney making a \$1 billion equity  
24 investment into OpenAI. Tesla fails to see, and Alcon does not explain, how such a  
25 third-party business transaction would have any plausible alleged impact here.  
26 Accordingly, dismissal should be with prejudice.

1 **III. CONCLUSION**

2 For the reasons stated above and in Tesla’s Motion, the Court should dismiss  
3 the TAC with prejudice.

4  
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**CERTIFICATE OF COMPLIANCE**

The undersigned, counsel of record for Defendants Tesla, Inc. and Elon Musk, certifies that this brief contains 6,819 words, which complies with the word limit of L.R. 11-6.1.

*/s/ Kristen M. McCallion*  
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